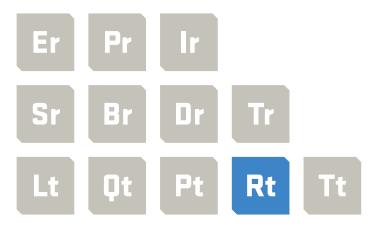


PREPARED FOR:

# Dr. Jim Givitis

ELEMENTS®

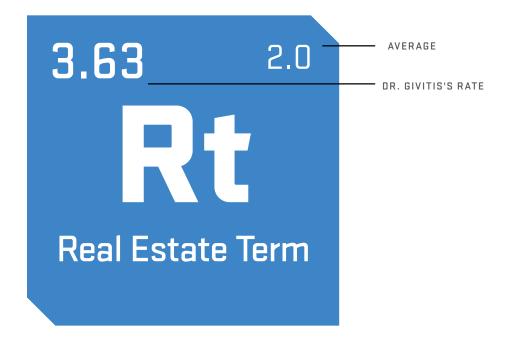


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# Dr. Jim Givitis

General Dentist, Age 42



#### Rt Explanation

Rt (Real Estate Term) is calculated by taking the the sum of all personal, practice, and investment real estate equity and dividing it by annual personal spending. Rt indicates how much of a client's wealth is concentrated in real estate, and whether a redistribution of wealth into other areas of personal or practice finances will help secure a better retirement

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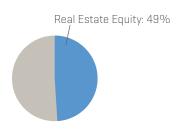
# APPENDIX

 $Performance Audit \cdot Real Estate Values$ 

4



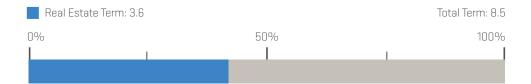
#### Real Estate Term Details



Total Real Estate Value	\$2,188,000
Total Real Estate Debt	(\$1,115,690)
Total Real Estate Equity	\$1,072,310

 $\label{eq:adjusted} \mbox{Adjusted Investment RE Equity* + Personal RE Equity / Annual Personal Spending = Rt} $$387,385 + $555,797 / $260,000 = 3.63$ 

59% of Rt is Personal Use Real Estate and has a term of 2.1



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<sup>\*</sup>Reduced by 25% for potential capital gains taxes upon sale



### Real Estate Values

PROPERTY DESCRIPTION	SQ. FEET/ ACREAGE	OWNERSHIP %	TOTAL VALUE
Primary Residence	5,360	100%	\$888,000
Dental Office	2,485	100%	\$1,300,000

## Related Elements®





Audit Notes