FINANCIAL PLANNING. FOR DENTISTS.
Dr. Phil Ling

*General Dentist, Age 44*

**Pt Explanation**

Pt (Practice Term) is calculated by dividing total practice equity (and equity in other businesses) by annual personal spending. This ratio helps us estimate the number of years a dentist could live on his/her practice equity.
APPENDIX

Performance Audit
Practice Term Details

Total Practice Value(s) - Total Practice Debt = Practice Equity
$952,991 - $227,203 = $725,788

Adjusted Practice Equity* / Annual Personal Spending = Pt
$580,630 / $205,000 = 2.83

*Reduced by 20% for potential capital gains taxes upon sale.

Practice/Business Details

<table>
<thead>
<tr>
<th>Practice/Business</th>
<th>Estimated Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Practice: Ling Family Dental</td>
<td>$952,991</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Business Loan</th>
<th>Current Balance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Practice Loan: Bank of America</td>
<td>-$129,318</td>
</tr>
<tr>
<td>Practice Loan: Patterson Equipment</td>
<td>-$97,885</td>
</tr>
</tbody>
</table>
Historical Practice Data

Entity Ownership

<table>
<thead>
<tr>
<th>LEGAL NAME</th>
<th>TYPE</th>
<th>% OWNED</th>
<th>USE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ling Family Dental, P.C.</td>
<td>S Corp</td>
<td>100</td>
<td>Entity that operates dental practice.</td>
</tr>
<tr>
<td>The Phil and Jenny Ling Family Living Trust</td>
<td>Living</td>
<td>100</td>
<td>Phil and Jenny are Co-Trustees. For their benefit during their lifetime. Benefit of descendants thereafter.</td>
</tr>
</tbody>
</table>
Related Elements®

**Pr**
Profitability Rate  
as of Feb 2019

51.8%

**Tt**
Total Term  
as of Jan 2019

13.4

Audit Notes